



FIORINI & ASSOCIATES

CONSULTANTS

Fee Structure and Logistics

Initial Consultation

Initial project consultations are free, will last up to two hours in total, and can consist of one to three separate meetings.

This consultation will cover the potential client's conception of the project, development of ideas, and discussion of strategies. F&A will provide the potential client with a written summary of the free consultation that will address:

- Feasibility of the proposed program structure in the context of available client resources and facilities;
- The degree to which initial ideas are consistent with grantor's goals and objectives, client institution's mission/goals, and authors' vision/intent;
- The fit between the envisioned final proposal and current funding agency guidelines;
- Key milestones and outline for how we would proceed to work with the client; some projects may not be viable for F&A and the summary will note this.

An initial assessment of the fee structure is included in the summary report. If the client wishes to work further with us, we will negotiate future fees depending on the services desired. Fee structures follow.

Fees for Smaller Projects

Smaller projects are those with a projected budget up to \$200,000. We conduct these engagements based on a flat rate, determined by the proposal budget and the nature of the client organization. The number of F&A consultants involved depends on the size of the project.

Fees for Larger Projects

Larger projects are those with a projected budget in excess of \$200,000. Clients are charged a flat rate determined by an estimate of the number of F&A hours required to complete the project.

Hourly Rate Option

If a client needs only a few hours of consultation or only needs assistance with specific aspects of proposal development, the client has the option of paying an hourly rate rather than the flat rate.

Contact Information

URL: <https://fioriniandassociates.com>

Email: info@fioriniandassociates.com